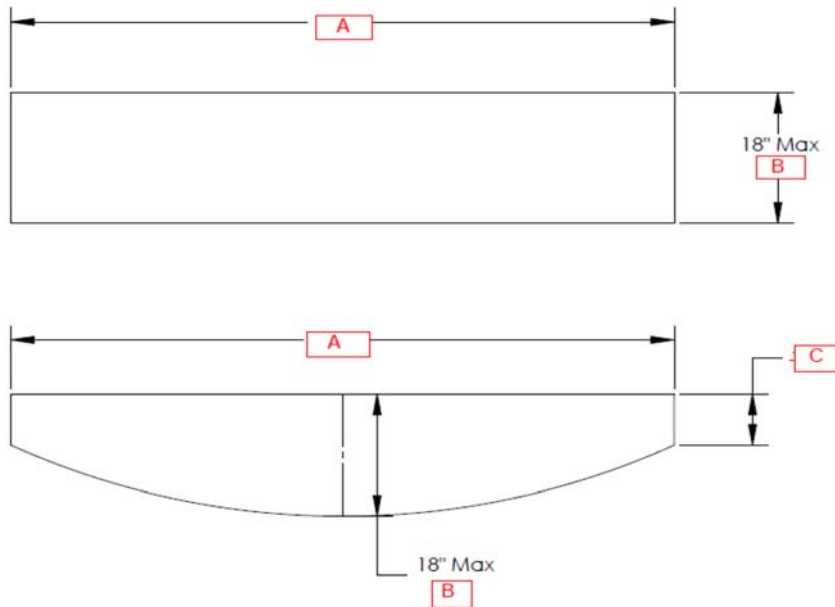


JULIET STYLE BALCONY DISCUSSION

This is a custom built product. There are no standards or off the shelf product. Each balcony is made to order and is a fully welded one piece aluminum construction. It has a powder coated finish and is designed to mount directly to the house on a flat plane around the door.

Balcony Footprint – There are 2 basic styles, rectangular and radius front. This is the first decision you'll need to make. The radius balcony is always more expensive, min of \$750 add.

You will need to provide the size and shape of the foot print.



Balcony Rail Style – any of our balcony rails can be used on our balconies. Please provide clear info of the height and style of rails you wish.

Color – Unless otherwise instructed the balcony will be powder coated black. Other colors at different costs are available. Please consult our web site for color info.

Shipping – This is a major cost factor. All balconies are fully crated for protection. The cost of a crate is \$400. Shipping is LTL and you must have a way to receive the crate at your end. We charge you at cost with no mark up, however it will be anywhere from \$300 to \$600 per balcony depending on your location. Unless you're close enough for will call, there are no other options on the shipping.

Thank you.#